



Differences Between Government Agencies and Foundations/Corporations

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Government	Foundations/Corporations
Issues requests for proposals with guidelines	Seldom solicit, guidelines may not be provided
Large grants	Some large – mostly small for a few thousand
Longer term multi-year grants, 1-5 years	Most grants 1 year
Transparent process	Process not transparent
Typically funds “indirect costs”	Typically does not fund “indirect costs”
Formal evaluation required	Fewer evaluation concerns
Funded by taxes	Privately funded
Quality/format critical	Quality/format less critical
Formal peer review process and scoring system	Less formal selection process
Relationships can help	Relationships are crucial